

Effective Decision Making

In this workshop, you have the opportunity to optimize your decision-making behavior, to reflect on the previous decision-making processes thorough the prism of theoretical models and to try out some instruments of decision-making which could be implemented in the future in different professional and private situations.

Furthermore, the seminar explains the decision-making processes of and in the groups and shows how a collective decision-making can be moderated.

Content

- Definitions, theoretical basics (e.g. role of intuition), individual and cultural aspects of decision making
- Leveling - how to choose the „better“ alternative; how to define the goals to benefit from them in the decision-making process
- How to perceive and minimize the harm of priming
- Timing is (almost) everything in every decision making process; How to optimize the thinking process by the Zoom-In-Zoom-Out method

- How to look back on the decision taken individually
- Group dynamics and decision-making in teams
- Cross-over from individual to collective decisions (minimize risks, exploit opportunities)
- Moderation of collective decision-making vs. (informal) leadership in the groups searching for „right“ decision
- Reflection on the difference between individual and collective decision-making processes
- This seminar builds on the knowledge of the Project Management I basics course.

Methods

Interactive input, small group exercises, reflection, feedback

Notice

The follow-up session will take place approx. two months after the workshop

